

# Characteristics of an Entrepreneur

## Applying for this course

This course is ideal for those persons who are considering opening a business or who already own a business and want to further enhance their entrepreneurial skills.. Eligible individuals would be **persons who completed compulsory schooling** up to 65 years of age. In case of any difficulties regarding the entry requirements kindly contact us on [qa.jobsplus@gov.mt](mailto:qa.jobsplus@gov.mt).

## Course Duration

This course is of 12 hours duration and consists of one Module.

## General pedagogical guidelines and procedures for this course:

The delivery of this Course will be mainly held through a series of discussions, class work exercises and hands-on training. These will enable learners to practice and consolidate the classroom training. The trainer will also be holding lessons with the learners which will consist of various presentations, including demonstrations.

This course can also be delivered online. In such cases, the learner is required to have a working camera and a working microphone

## General assessment policy and procedures for this course:

The Learner will be assessed through an Ongoing Assessment that will take place throughout the duration of the course. The ongoing assessment will take into consideration the learner's classroom participation throughout the entire course, and will take place by way of oral exercises, practical exercises, one-to-one questions, quizzes, role plays, and group activities

## Module 1 Learning Outcomes – Characteristics of an Entrepreneur

<ul style="list-style-type: none"><li>✓ Show assertiveness, self-assurance and confidence in tasks carried out</li><li>✓ Understand and manage own attitudes and behaviours</li><li>✓ Conduct an entrepreneurial self-assessment report, including draft a corrective action plan to address the major points)</li><li>✓ Draft a personal entrepreneurial strategy</li><li>✓ Identify own's strengths and weaknesses and how these may impact the business</li></ul>	<ul style="list-style-type: none"><li>✓ List and explain the different leadership styles</li><li>✓ Demonstrate time management skills</li><li>✓ Apply effective negotiation skills</li><li>✓ Demonstrate effective business writing, both for internal and for external customers</li><li>✓ Acquire feedback from customers and other stakeholders</li></ul>
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**Module 1 Assessment:** There is no assessment for this module.

If learner is interested in following other soft skills courses, kindly refer them to Jobsplus' courses - <https://jobsplus.gov.mt/courses/all-course-list/>.